

Healthcare

Consultancy

Introduction to Healthcare Consulting

Over the years, the healthcare sector in the Middle East and Africa has experienced remarkable growth due to the escalating prevalence of non-communicable diseases and the heightened emphasis on healthcare & wellness in government strategies. These proactive measures and incentives have attracted substantial private sector investments, some of which are now displaying signs of maturation, leading to a trend of consolidation in certain markets.

Knight Frank boasts a dedicated Healthcare Team, comprising experts in the field of medical and healthcare operations, corporate finance, and real estate, all committed to serving the Middle East and Africa regions. This team has successfully offered advisory and valuation services for projects with a cumulative value exceeding USD 80 billion and possesses the capacity to guide and assist clients across a comprehensive range of services.



A stylized, handwritten signature in white ink.

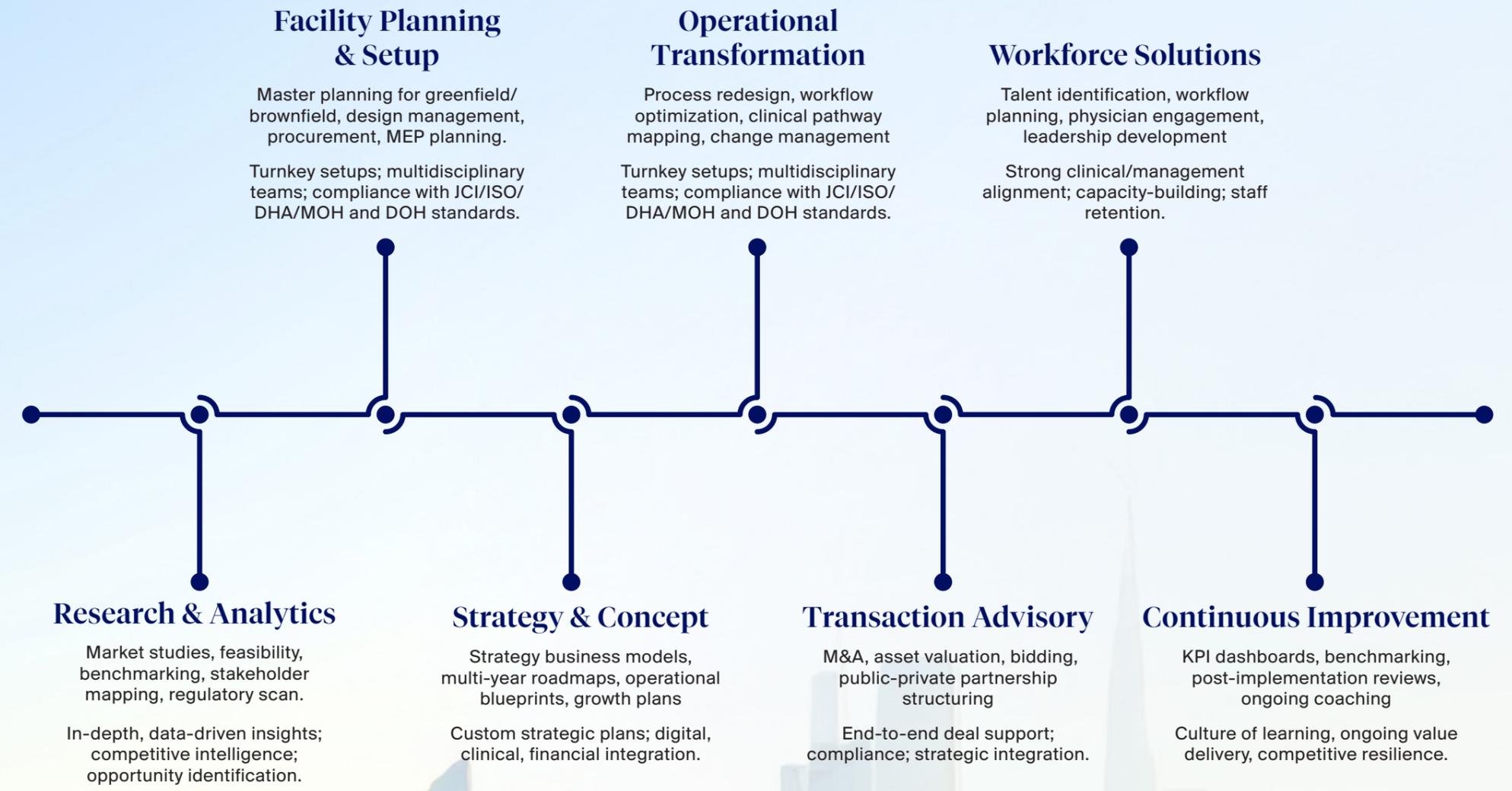
Shehzad Jamal

Partner - Strategy & Consultancy, MEA





Service Portfolio - Full Value Chain Consulting

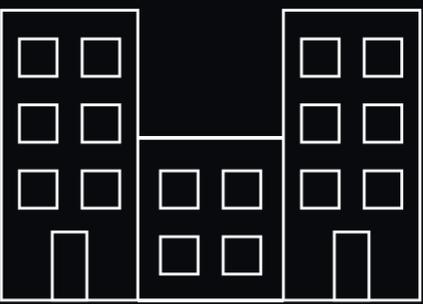


Our Experience

During the last **8 Years**



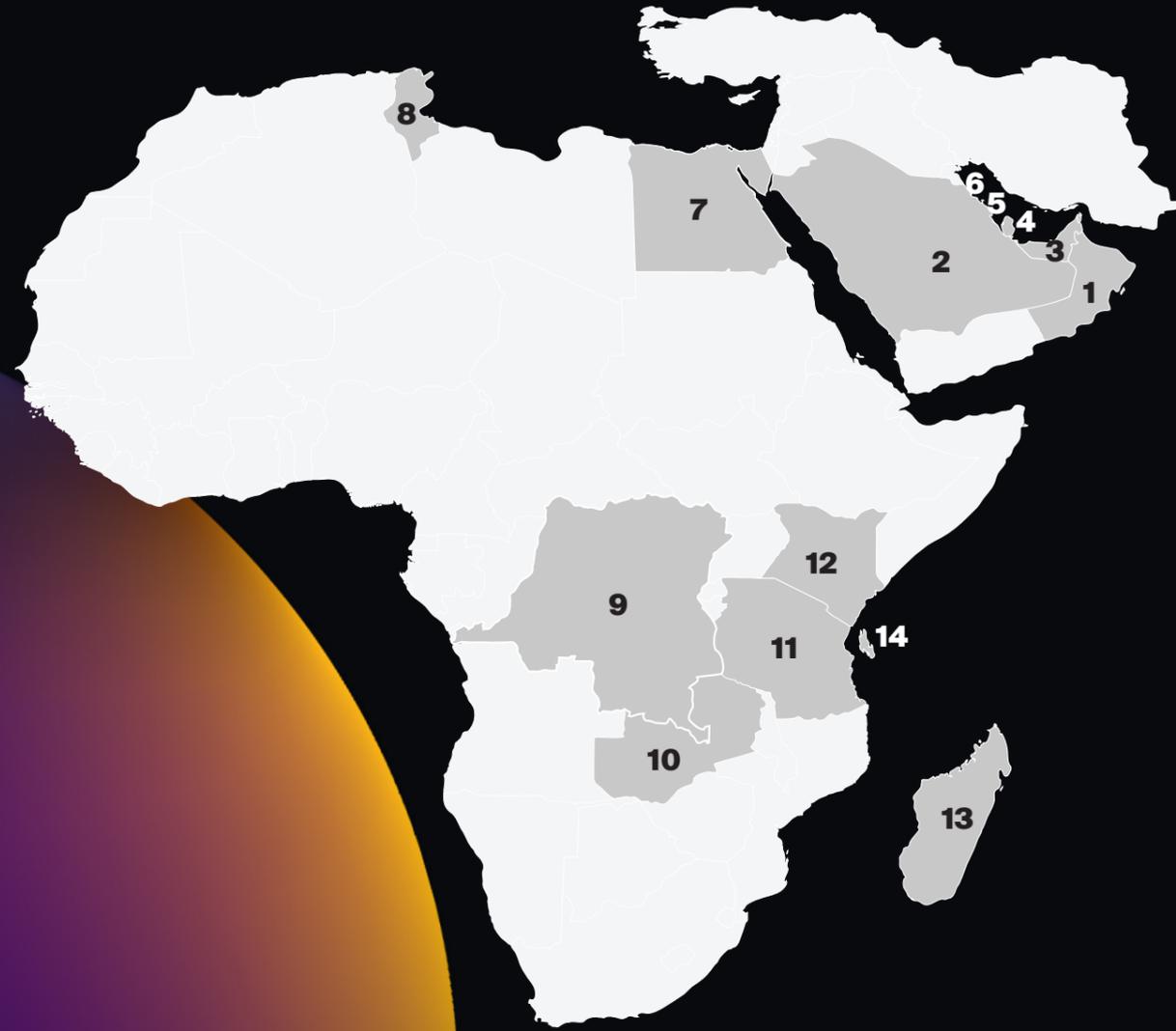
The team has
Executed

100+ Project 

With a total value
in excess of **USD 80 BN**



Markets of Experience



1. Oman
2. Kingdom of Saudi Arabia
3. United Arab Emirates
4. Qatar
5. Bahrain
6. Kuwait
7. Egypt
8. Tunisia
9. Democratic Republic of Congo
10. Zambia
11. Tanzania
12. Kenya
13. Madagascar
14. Zanzibar



Our Research



Regional healthcare & wellness sector trends



Analysis supported by stakeholder insights and feedback



Demand analysis for inpatient and speciality care services and beds



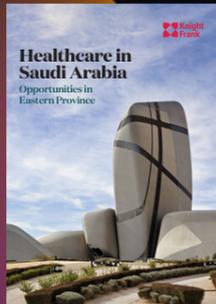
The Saudi Report



Healthcare in Saudi Arabia - Opportunities in Jeddah



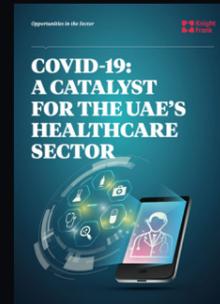
Healthcare in Saudi Arabia - Opportunities in Riyadh Province



Healthcare in Saudi Arabia - Opportunities in Eastern Province



Healthcare in Saudi Arabia | Opportunities in The Sector - 2019



Covid-19: A Catalyst for the UAE's Healthcare Sector - 2020



Mental Health Overview

Strategic Partnerships

Dubai Healthcare Authority (DHA)

Dubai Health Investment Guide 2021/2023

A comprehensive guide on health investment in Dubai with a listing of investment needs and opportunities for health services.

Dubai Health Experience (DXH)

Dubai Health Tourism Guide 2019/2020

This guide now is part of the strategy of the Dubai Health Authority DXH Division.



PR Coverage

A G B I

Private sector stands to gain from Saudi healthcare needs

“There have been a few market entries into this space,” said Shehzad Jamal, partner at Knight Frank, “and we can see from the rest of the GCC that there is interest”

GULF NEWS

Health Awards 2025 nomination deadline extended to 10th

The Health Awards 2025, MPC – Modern pharmaceutical Company as the main sponsor, continues to raise the benchmark for honoring outstanding contributions across the healthcare industry. To ensure complete transparency and credibility, Knight Frank has been appointed as the Independent Assessor for the awards.

ARAB NEWS

Saudi Arabia’s healthcare push puts AI in the spotlight

“The strongest use cases for AI are in hospitals. Image recognition, predictive analytics, and workflow automation can help reduce bottlenecks and balance demand across networks.”

Dr. Gireesh Kumar, Knight Frank associate partner for healthcare advisory



There will be 15 Emiratis Honored at The 2025 Health Awards

In order to independently assess and validate all nominations for the Annual Health Awards 2025, Health Magazine and Thumbay Media have formed a strategic relationship with the international consulting firm Knight Frank. This action demonstrates the Awards’ steadfast dedication to morality, equity, and merit-based honors.

Gulf Today

15 Emiratis to be honoured at Health Awards 2025

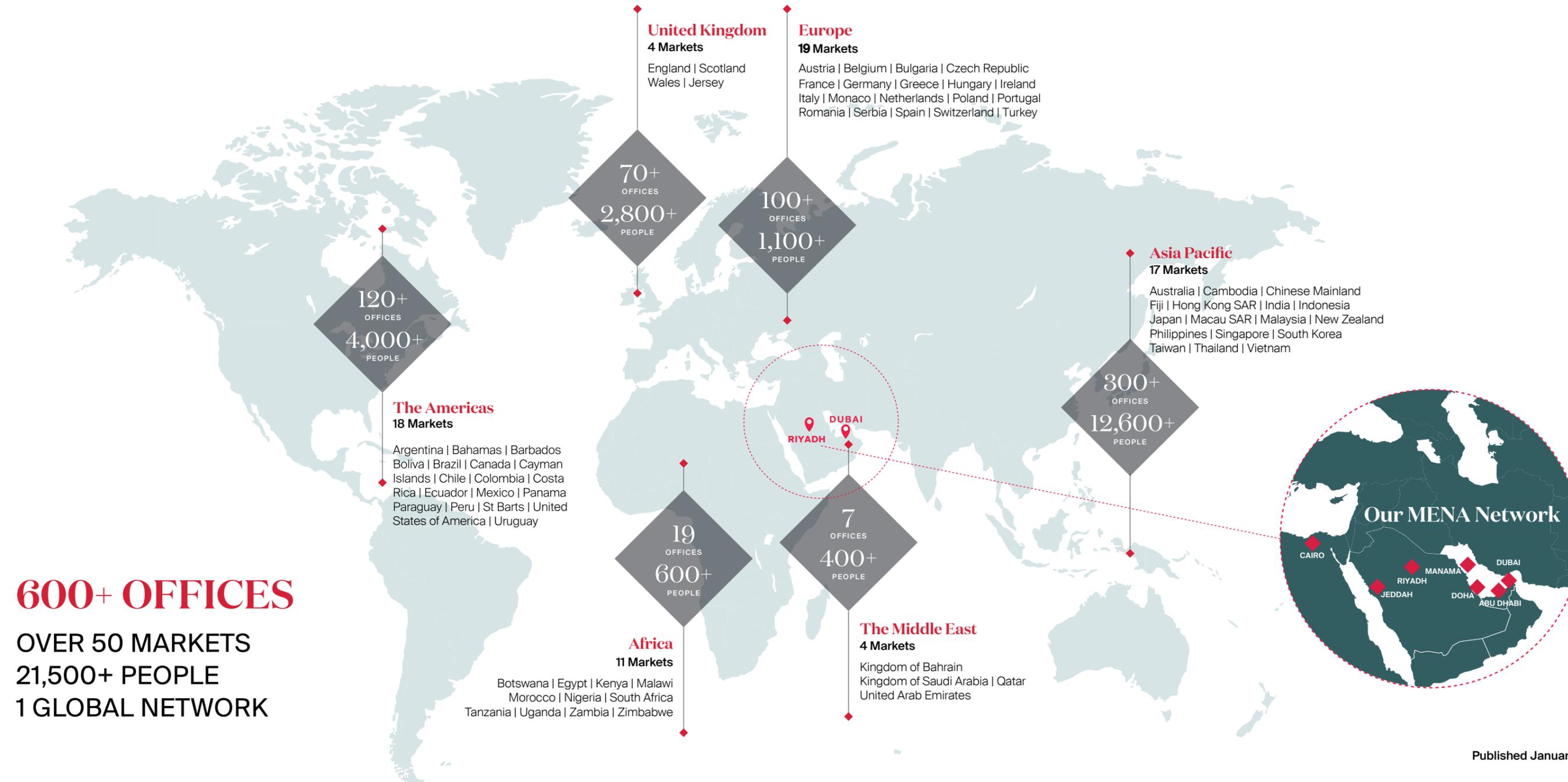
Health Magazine and Thumbay Media has announced a strategic partnership with global consultancy Knight Frank to independently evaluate and verify all nominations for the Annual Health Awards 2025. This move underscores the Awards’ unwavering commitment to ethics, fairness, and merit-based recognition.

GULF NEWS

Riyadh’s healthcare sector poised for rapid growth amid population boom

According to a new report from Knight Frank, Riyadh Province – home to 27% of the Kingdom’s population – will see its population rise from 9 million in 2023 to 12.5 million by 2040. This surge, coupled with urban expansion and rising lifestyle-related diseases, is expected to fuel unprecedented demand for healthcare services.

Our Offices



Our Team



SHEHZAD JAMAL

Partner - Strategy & Consultancy, MEA
shehzad.jamal@me.knightfrank.com
+971 56 410 1298



TALHA JAWAID

Senior Manager – Strategy & Consultancy
Healthcare & Education, MEA
talha.jawaid@me.knightfrank.com
+971 50 613 8350



DR. GIREESH KUMAR

Associate Partner - Strategy & Consultancy
Healthcare, MEA
gireesh.kumar@me.knightfrank.com
+971 56 484 5490



SHATHA ALWETHINANI

Senior Analyst - Healthcare & Education Consultancy
shatha.alwethinani@me.knightfrank.com
+966 569683424



SHUBHRA SINGHAL

Consultant - Strategy & Consultancy
Healthcare, MEA
shubhra.singhal@me.knightfrank.com
+971 56 454 2978

Consulting

Education Consultancy
ESG Consultancy
Food & Beverage Consultancy
Healthcare Consultancy
Hospitality, Tourism & Leisure Advisory
PPP & Deal Advisory
Real Estate Consultancy
Research
Residential Consultancy
Retail Advisory
Strategy, Economics & Geospatial

Valuation & Advisory Services

Commercial Valuation
Hospitality Valuation
Plant & Machinery Valuation
Qatar Valuation
Bahrain Valuation

Project & Development Services & Building Consultancy

Building Consultancy
Cost Management
Fit Out Management
Programme Management

Commercial Transactional Services

Abu Dhabi Commercial
Capital Markets
Capital & Debt Advisory
Data Centres
Hotel & Leisure Capital Markets
Industrial & Logistics
Land Sales
Occupier/Landlord Strategy & Solutions, Dubai
Occupier Strategy & Solutions
Offices
Retail

Residential Transactional Services

Exclusive Project Sales
Interior Services
Prime Residential, Dubai
Private Capital & Family Enterprises
Residential, Qatar