

DEBT ADVISORY

Middle East & Africa



DEBT ADVISORY WELCOME

The Knight Frank Debt Advisory team is your Finance Partner.

We work closely with our clients to provide strategic advice and in-depth analysis to ensure the optimum financing terms are obtained.

We have long-standing relationships with over two hundred debt providers, coupled with a highly experienced team, resulting in an in-depth understanding of the lending market and financing process.

By drawing upon our expertise and specialist knowledge, we will lead the engagement with lenders from initiation through to credit approval and completion.

We have a wealth of experience in arranging investment and / or financing in the Middle East, Africa, UK and Europe, covering all sub-sectors of real estate.

We are your **Finance Partner**, working as part of your team, to ensure the efficient implementation of financing terms.

Ashley Bayliss
Partner, Head of MEA Debt Advisory

YOUR FINANCE PARTNER



**Strategic
Advisor**



**In depth Credit
Analysis**



**Middle East, Africa, UK &
European Platform**



**Research and
Insights**



**Global Lender
Relationships**

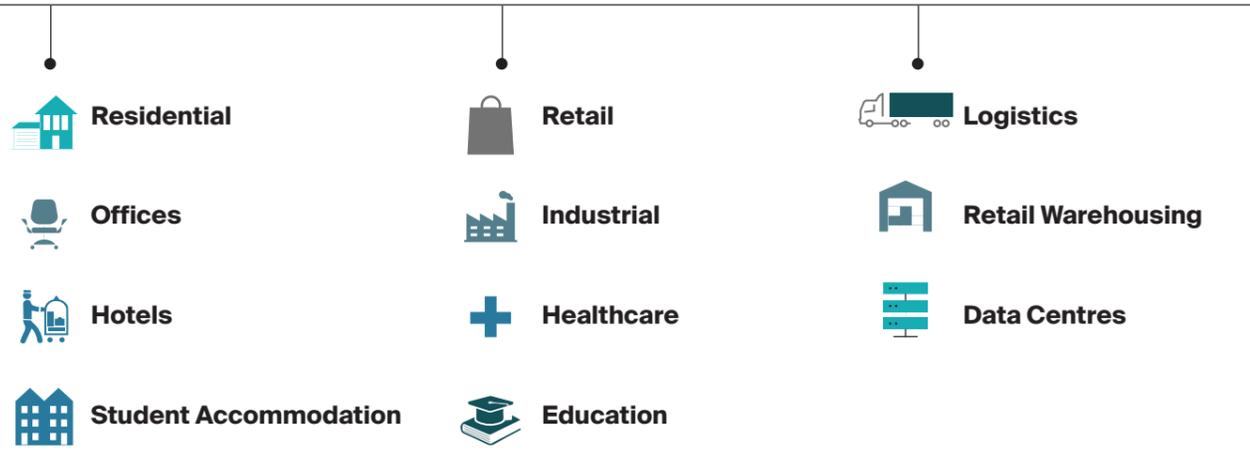


**Financial
Modelling**

HOW WE CAN HELP...

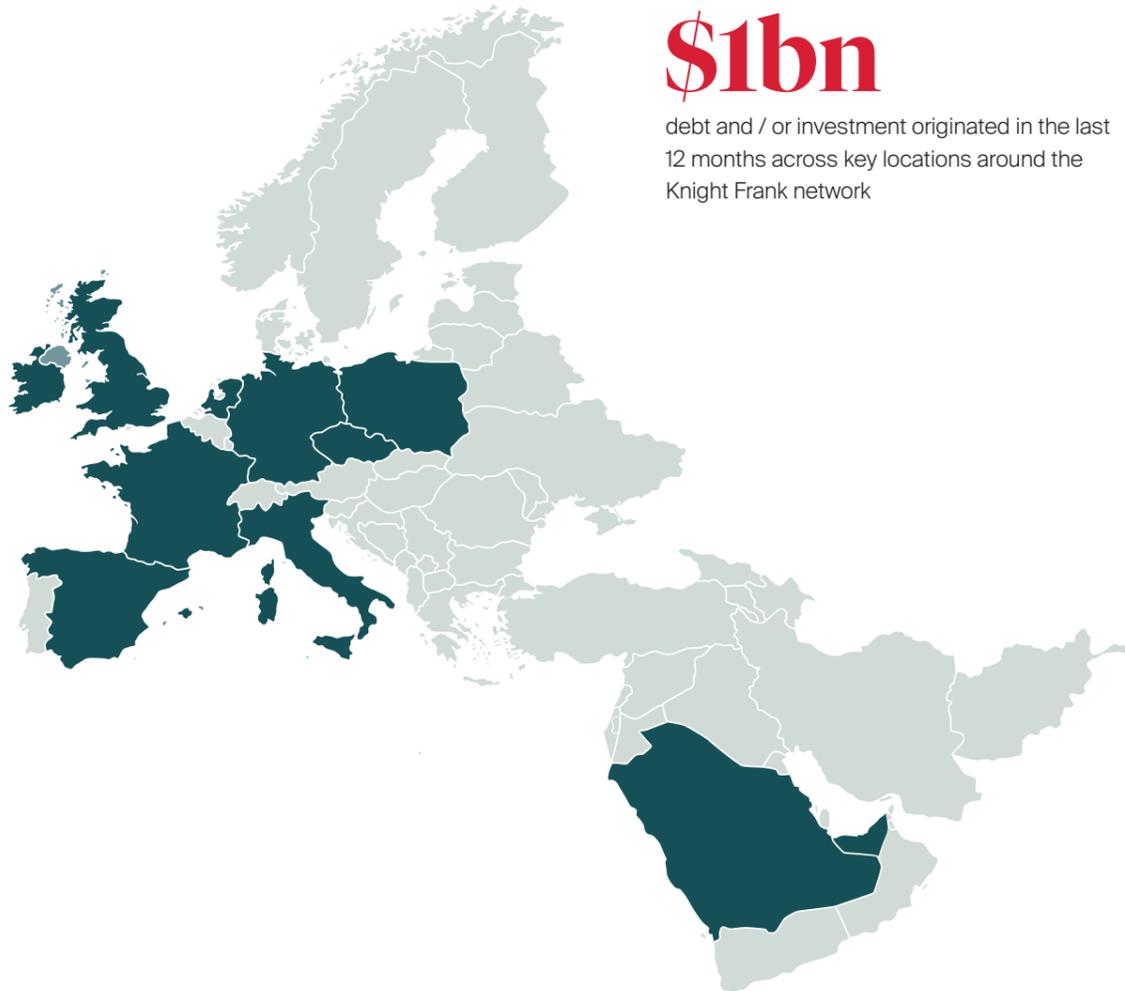


ACROSS 11 SECTORS

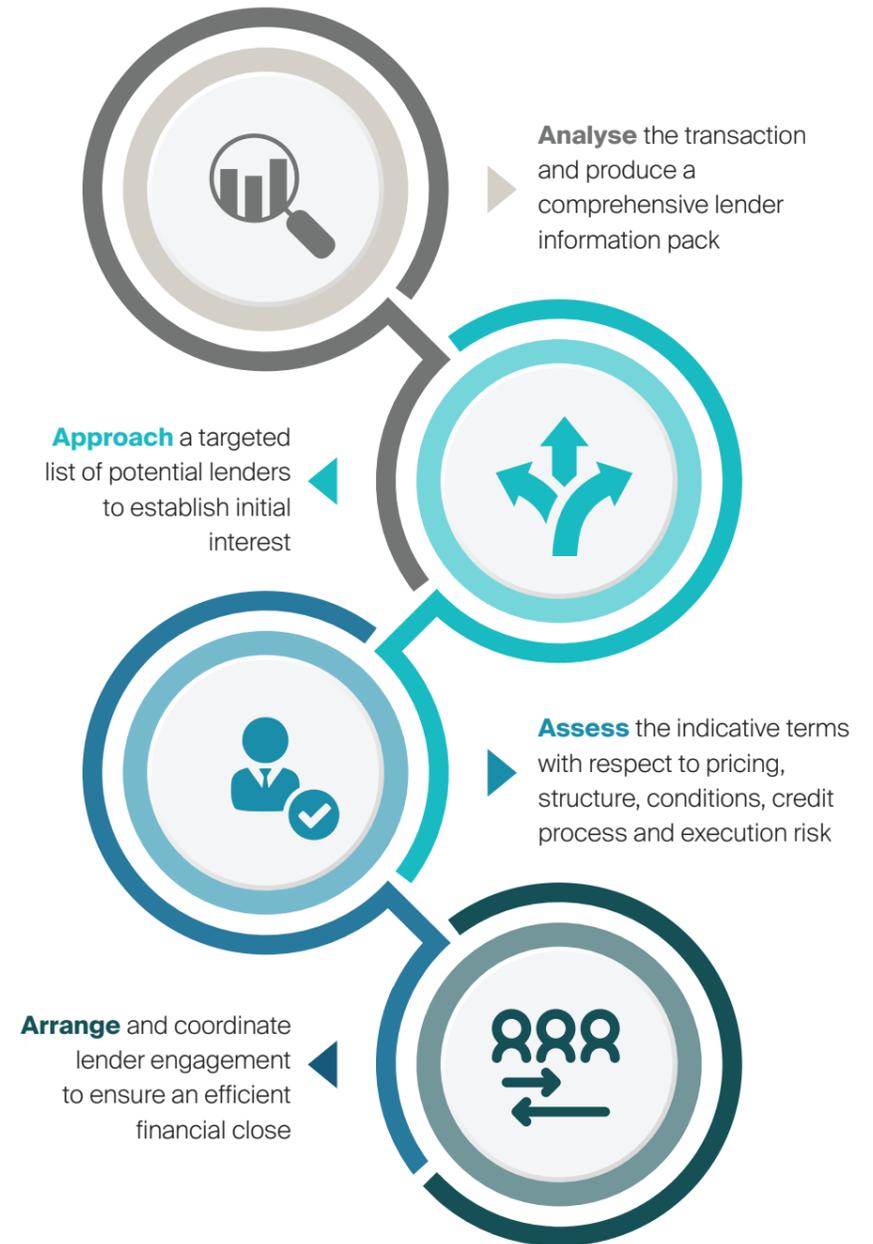


In excess of \$1bn

debt and / or investment originated in the last 12 months across key locations around the Knight Frank network



THE FINANCING PROCESS



**YOUR PARTNERS IN PROPERTY
WITH 125 YEARS OF EXPERIENCE**

488 OFFICES

57 TERRITORIES

OVER 20,000 PEOPLE



**GATEWAY
CITIES**

We have identified 12 "gateway cities" that represent locations where we believe Knight Frank can make the greatest impact across our group.

OUR PEOPLE

Our team works with our international network to ensure we are up to date on all market trends and best practice.



DEBT ADVISORY

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Independent, International, Commercial, Residential.

Knight Frank Middle East Limited is registered in Dubai with registration number 653414 and is authorised and regulated by the Real Estate Regulatory Agency (RERA) as a Real Estate Mortgage Consultant (ORN: 26051). Prime Star International Real Estate Brokers (trading as Knight Frank) is registered in Dubai with registration number 681951 and is authorised and regulated by RERA as a Real Estate Mortgage Broker (ORN: 11964). Our registered office is 5th Floor, Building 2, Emaar Business Park, Dubai, UAE, PO Box 487207.

OUR SERVICES

Advisory Services

- MEA Debt Advisory
- Development Management
- Hospitality and Leisure
- Valuation and Advisory
- Education and Healthcare
- Real Estate Strategy & Consulting
- Data Centre Consultancy
- Property Asset Management

Residential Transactional Services

- UK Residential Sales
- Prime Residential Sales
- MENA Project Marketing
- Private Office

Commercial Transactional Services

- Capital Markets/ Investment
- Industrial and Logistics
- Occupier Services and Commercial Agency

Connecting people & property, perfectly.



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