



RETAIL ADVISORY  
& CONSULTANCY

With the rapid evolution of the retail market, there are more extensive retail offerings from which retailers can choose to meet their target market.



Image courtesy of Catch Abu Dhabi

Knicht Frank's retail advisory team has in-depth knowledge of the market and access to an extensive database of upcoming developments, completed transactions and current availability.

We believe it is essential to keep up to date with market transactions, sentiment and practice that affects landlord and tenant relationships.



Knight Frank has a strong retail track record working with key landlords and tenants.

- 1 Dubai Design District (d3)**  
Dubai, UAE  
Retail advisory, consultancy and transactional leasing



**2 Al Forsan Village**  
Abu Dhabi, UAE  
Retail advisory, consultancy and transactional leasing



**3 Yas Marina**  
Abu Dhabi, UAE  
Retail transactional leasing



**4 Bridgeway Mall**  
Abu Dhabi, UAE  
Retail advisory, consultancy and transactional leasing



**5 Emaar Business Park**  
Dubai, UAE  
Retail advisory, consultancy and transactional leasing



**6 The One Tower**  
Dubai, UAE  
Retail leasing

From local representation to national and international rollouts, we are well-positioned to service our clients' requirements



## OUR SERVICES

### TRANSACTIONAL SERVICES

Our dedicated leasing and acquisition teams provide in-house expertise.

### TENANT REPRESENTATION

Knight Frank provides dedicated retail representation, to assist brands/concepts to expand within the quickly evolving retail landscape.

We provide site sourcing and appraisals, acquisition and disposal, and rent review and lease renewals.

Our retail lease advisory surveyors are highly experienced negotiators, skilled in the third party process. Our technical expertise, coupled with local market knowledge, is the key to a successful outcome.

Site selections, relocations, disposals and lease negotiations for:

- ◆ Mall retail, high-street retail and entertainment retail
- ◆ Multi-unit rollouts
- ◆ Franchising
- ◆ Food & Beverage outlets
- ◆ Supermarkets

### LEASE RESTRUCTURING

Opportunities to restructure leases will become more significant in the Middle East. Changing market and economic conditions and accounting practices result in retailers and investors undertaking a keener appraisal of leasehold liabilities, and investors seeking to minimise void risk whilst maximising investment returns.

### RETAIL CONSULTANCY

Knight Frank's retail team provides clients with information from pre-conception all the way through the property lifecycle. With our dedicated Development Consultancy team, we can assist developers, investors or private individuals on their retail development strategy.

### ADDITIONAL RETAIL SERVICES

- ◆ Lease Advisory
- ◆ Property Management
- ◆ Investment Sales and Capital Markets
- ◆ Marketing and Media Strategies



WITH  
**417** IN **58**  
OFFICES COUNTRIES

The four ingredients which set Knight Frank apart are our independence, our global network and our commercial and residential platforms.

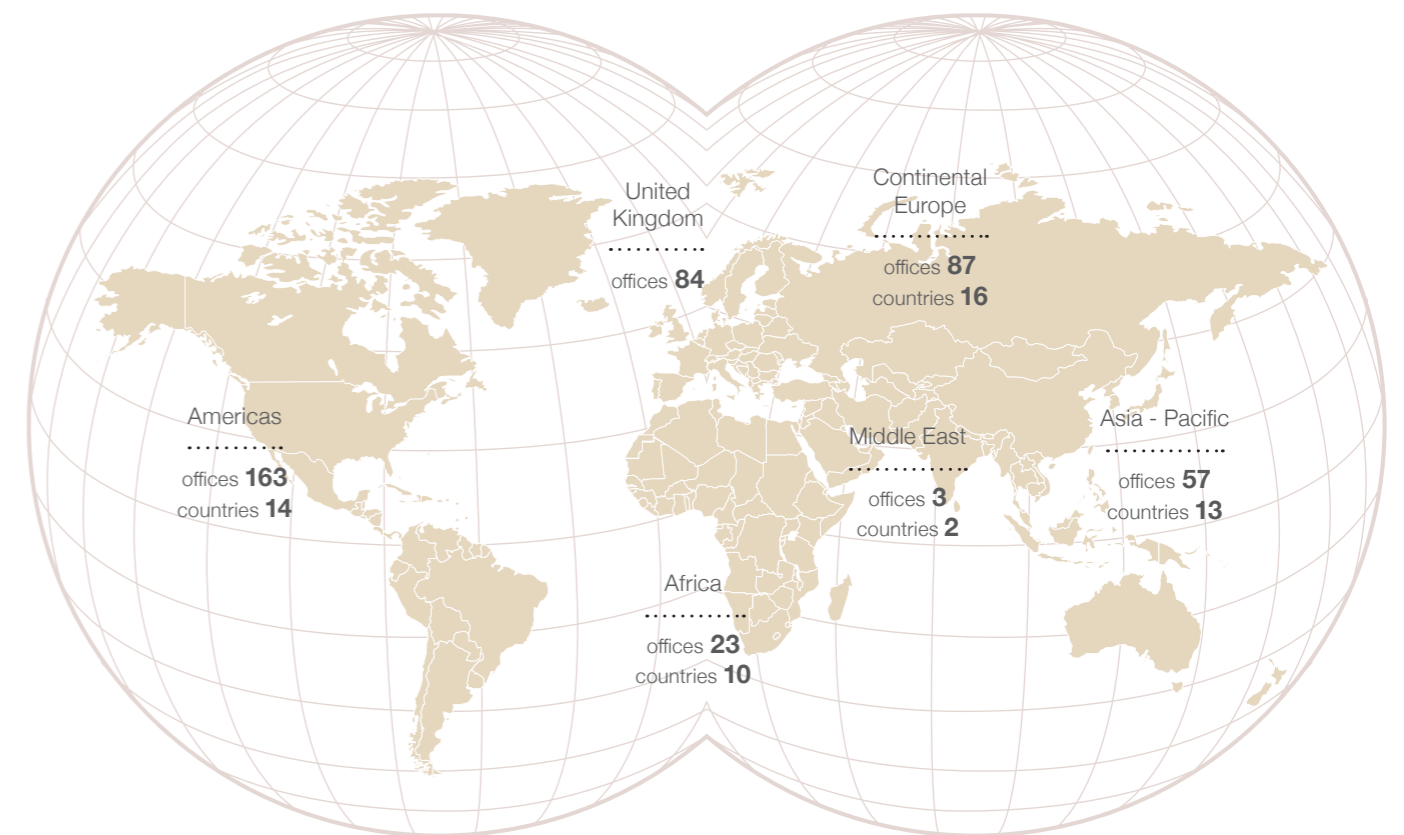
Headquartered in London, Knight Frank has more than 13,000 people operating from over 400 offices across 58 countries. These figures include Newmark Grubb Knight Frank in the Americas, and Douglas Elliman Fine Homes in the USA.

Being a partnership allows us to put our clients first, we focus on giving them the best advice and putting long term relationships before short term wins. Trust and integrity are everything.

Working with private individuals, developers, investors, banks, corporate occupiers and public sector bodies we provide a range of agency, investment and professional consultancy services which are supported by our dedicated market research teams.

The combination of our people, research and technology has helped us grow our enviable track record and that's why clients come back to us for their personal and professional property requirements.

A combination of our people, research, and technology has helped us grow our enviable track record globally



## OUR PEOPLE

Our team works with our international network to ensure we are up to date on all market trends and best practice.

### **Matthew Dadd**

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### **DUBAI**

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### **SAUDI ARABIA**

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We have retail centres of excellence in:

**Hong Kong**

**China**

**London**

**Singapore**

**New York**

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### **Dubai**

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### **Abu Dhabi**

+971 2 6353 297

### **Bahrain**

+973 3955 3776

### **Saudi Arabia**

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## OUR SERVICES

- ◆ Valuation
- ◆ Commercial Leasing
- ◆ Hospitality
- ◆ Capital Markets
- ◆ Industrial and Logistics
- ◆ Development Consultancy & Research
- ◆ Property Asset Management
- ◆ Project Monitoring
- ◆ Retail Advisory & Consultancy
- ◆ UAE Residential Sales
- ◆ International Residential Sales
- ◆ Project Marketing: MENA

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